
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported):
July 30, 2026

COLUMBIA SPORTSWEAR COMPANY
(Exact name of registrant as specified in its charter)

Oregon
(State or other jurisdiction
of incorporation)

000-23939
(Commission
File Number)

93-0498284
(I.R.S. Employer
Identification No.)

14375 Northwest Science Park Drive
Portland, Oregon 97229
(Address of principal executive offices) (Zip code)

(503) 985-4000
(Registrant's telephone number, including area code)

No Change
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock	COLM	Nasdaq Global Select Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On July 30, 2026, Columbia Sportswear Company (the "Company") issued a press release reporting its second quarter and first half 2026 financial results, updating its full year 2026 financial outlook, and announcing a quarterly dividend. A copy of the Company's press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference. The information in this report shall not be treated as filed for purposes of the Securities Exchange Act of 1934, as amended.

Attached hereto as Exhibit 99.2 and incorporated by reference herein is the CFO Commentary and Financial Review presentation by Jim A. Swanson, Executive Vice President and Chief Financial Officer of the Company, on the Company's second quarter 2026 financial results and its full year and third quarter 2026 financial outlooks, as posted on the Company's investor relations website, <https://investor.columbia.com>, on July 30, 2026. The information in this report shall not be treated as filed for purposes of the Securities Exchange Act of 1934, as amended.

ITEM 7.01 REGULATION FD DISCLOSURE

In its July 30, 2026 press release, the Company announced that its Board of Directors declared a quarterly cash dividend of \$0.30 per share of common stock to be paid on September 3, 2026 to its shareholders of record on August 20, 2026.

ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS

(d) Exhibits

[99.1](#) Press Release, dated July 30, 2026 (furnished pursuant to Items 2.02 and 7.01 hereof).

[99.2](#) CFO Commentary and Financial Review Presentation, dated July 30, 2026 (furnished pursuant to Items 2.02 and 7.01 hereof).

104 Cover Page Interactive Data File (embedded within the Inline XBRL document).

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

COLUMBIA SPORTSWEAR COMPANY

Dated: July 30, 2026

By: /S/ JIM A. SWANSON

Jim A. Swanson

Executive Vice President and Chief Financial Officer



**Columbia Sportswear Company Reports Second Quarter 2026 Financial Results;
Updates Full Year 2026 Financial Outlook**

Second Quarter 2026 Highlights

- Net sales increased 2 percent (1 percent constant-currency) to \$614.4 million, compared to second quarter 2025.
- In second quarter 2026, the Company received a refund of approximately \$78 million of the International Emergency Economic Powers Act ("IEEPA") tariffs previously paid, including interest. Of this amount, \$62 million was recognized in earnings, including a benefit of \$60 million recognized in cost of sales and \$2 million recognized as interest income, and \$15 million was recognized as a reduction to inventory, which will benefit cost of sales as the associated inventory is sold in future periods.
- Gross margin expanded 920 basis points to 58.3 percent of net sales from 49.1 percent of net sales in second quarter 2025. Second quarter 2026 gross margin includes approximately a 980 basis point benefit from the recovery of IEEPA tariffs.
- Operating income of \$30.9 million, or 5.0 percent of net sales, compared to second quarter 2025 operating loss of \$23.6 million, or 3.9 percent of net sales.
- Diluted earnings per share of \$0.52, compared to second quarter 2025 net loss per diluted share of \$0.19. The recovery of IEEPA tariffs referred to above benefited diluted earnings per share by \$0.93.
- Exited the quarter with \$624.6 million of cash, cash equivalents and short-term investments and no borrowings.

Full Year 2026 Financial Outlook

The following forward-looking statements reflect our expectations as of July 30, 2026 and are subject to significant risks and business uncertainties, including those factors described under "Forward-Looking Statements" below. Additional disclosures and financial outlook details can be found in the Full Year 2026 Financial Outlook section below and the CFO Commentary and Financial Review presentation.

- Net sales of \$3.43 to \$3.50 billion (unchanged), representing net sales growth of 1.0 to 3.0 percent (unchanged) compared to 2025.
- Gross margin of 52.1 percent to 52.3 percent (prior 50.3 percent to 50.5 percent), including the impact of IEEPA tariff refunds.
- Operating income of \$290 to \$325 million (prior \$230 to \$262 million), representing operating margin of 8.5 to 9.3 percent of net sales (prior 6.7 to 7.5 percent).
- Diluted earnings per share of \$4.45 to \$4.90 (prior \$3.55 to \$4.00).

PORTLAND, Ore. - July 30, 2026 - Columbia Sportswear Company (NASDAQ: COLM, the "Company"), a multi-brand global leading innovator in outdoor, active and lifestyle products including apparel, footwear, accessories, and equipment, today announced second quarter 2026 financial results for the period ended June 30, 2026.

Chairman and Chief Executive Officer Tim Boyle commented, "We're pleased to have delivered net sales exceeding our guidance for the second quarter, driven by the resilience of our international business, which was partly offset by continued softness in the U.S., amid growing global macroeconomic headwinds.

"Our reported second quarter earnings and profit margins include the impact of U.S. tariff refunds recognized during

the quarter. Excluding this impact, our underlying performance was largely in-line with our expectations.

"We continue to see encouraging signs of progress with our ACCELERATE Growth Strategy. We are particularly pleased with our strong second quarter performance in Columbia brand footwear, one of the brand's strategic growth pillars.

"While our first half operating results have been in-line to slightly favorable overall as compared to our expectations at the start of the year, our outlook for the second half has incrementally moderated, largely due to external geopolitical and macroeconomic headwinds. That said, we continue to expect our full-year results to fall within the guidance ranges previously provided, excluding the impact of tariff refunds.

"Despite the more challenging environment, we remain confident that the Columbia brand ACCELERATE Growth Strategy is beginning to gain traction and is putting us on the right track to return to healthy, sustainable growth over the longer-term. We remain focused on what we can control, and will continue executing our strategy and vision to:

- accelerate profitable growth;
- create iconic products that are differentiated, functional and innovative;
- drive brand engagement with increased, focused demand creation investments;
- enhance consumer experiences by investing in capabilities to delight and retain consumers;
- amplify marketplace excellence that is digitally-led, omni-channel, and global; and
- empower talent that is driven by our core values."

CFO's Commentary and Financial Review Presentation Available Online

For a detailed review of the Company's second quarter 2026 financial results, please refer to the CFO Commentary and Financial Review presentation furnished to the Securities and Exchange Commission (the "SEC") on a Current Report on Form 8-K and published on the Investor Relations section of the Company's website at <http://investor.columbia.com/financial-results> at approximately 4:15 p.m. ET today. Analysts and investors are encouraged to review this commentary prior to participating in our conference call.

ACCELERATE Growth Strategy

ACCELERATE is a growth strategy intended to elevate the Columbia brand to attract younger and more active consumers. It is a multi-year effort centered around several consumer-centric shifts to our brand, product and marketplace strategies, as well as enhanced ways of working. Last year, the Columbia brand launched its new brand platform "Engineered for Whatever" through a global brand campaign, released certain new products designed with a younger, more active consumer in mind, and re-launched the U.S. Columbia.com website, with enhanced features and photography. The foundational shifts of the ACCELERATE Growth Strategy are starting to show tangible signs of traction with our target consumers. As the strategy evolves, the Columbia brand is sharpening its focus on strategic pillars, which leverage our authenticity and heritage in outdoor performance and lifestyle. For more information on the ACCELERATE Growth Strategy, please refer to the CFO Commentary and Financial Review presentation.

Second Quarter 2026 Financial Results

(All comparisons are between second quarter 2026 and second quarter 2025, unless otherwise noted.)

Net sales increased 2 percent (1 percent constant-currency) to \$614.4 million from \$605.2 million for the comparable period in 2025. Sales growth in most of our international markets was partially offset by lower U.S. net sales, primarily reflecting lower Spring 2026 wholesale orders and, to a lesser extent, declines in our direct-to-consumer brick-and-mortar ("DTC B&M") business.

Gross margin expanded 920 basis points to 58.3 percent of net sales from 49.1 percent of net sales for the comparable period in 2025. Gross margin expansion primarily reflected an approximate 980 basis point benefit from the recovery of IEEPA tariffs, partially offset by unfavorable channel profitability resulting from increased promotional activity within DTC B&M.

SG&A expenses were \$332.2 million, or 54.1 percent of net sales, compared to \$325.6 million, or 53.8 percent of net sales, for the comparable period in 2025. The largest changes in SG&A expenses were driven by higher DTC

expenses, including store impairment charges and the impact of new stores, partially offset by lower enterprise technology expenses resulting from prior-year actions taken as part of our Profit Improvement Program.

Operating income of \$30.9 million, or 5.0 percent of net sales, compared to operating loss of \$23.6 million, or 3.9 percent of net sales, for the comparable period in 2025.

Interest income, net of \$6.2 million, compared to \$4.8 million for the comparable period in 2025.

Income tax expense of \$9.7 million resulted in an effective income tax rate of 26.8 percent, compared to income tax benefit of \$6.4 million, or an effective income tax rate of 38.5 percent, for the comparable period in 2025.

Net income of \$26.6 million, or \$0.52 per diluted share, compared to net loss of \$10.2 million, or \$0.19 per diluted share, for the comparable period in 2025. The recovery of IEEPA tariffs benefited diluted earnings per share by \$0.93.

First Half 2026 Financial Results

(All comparisons are between first half 2026 and first half 2025, unless otherwise noted.)

Net sales increased 1 percent (decreased 1 percent on a constant-currency basis) to \$1,393.4 million from \$1,383.7 million for the comparable period in 2025.

Gross margin expanded 400 basis points to 54.1 percent of net sales from 50.1 percent of net sales for the comparable period in 2025. Gross margin expansion primarily reflected an approximate 430 basis point benefit from the recovery of IEEPA tariffs, partially offset by unfavorable channel profitability resulting from increased promotional activity within DTC B&M.

SG&A expenses were \$689.3 million, or 49.5 percent of net sales, compared to \$680.1 million, or 49.2 percent of net sales, for the comparable period in 2025.

Operating income of \$72.9 million, or 5.2 percent of net sales, compared to \$22.9 million, or 1.7 percent of net sales, for the comparable period in 2025.

Interest income, net of \$11.1 million, compared to \$11.7 million for the comparable period in 2025.

Income tax expense of \$22.7 million resulted in an effective income tax rate of 27.2 percent, compared to \$6.2 million, or an effective income tax rate of 16.3 percent, for the comparable period in 2025.

Net income of \$60.9 million, or \$1.17 per diluted share, compared to \$32.1 million, or \$0.58 per diluted share, in 2025. The recovery of IEEPA tariffs benefited diluted earnings per share by \$0.92.

Balance Sheet as of June 30, 2026

Cash, cash equivalents, and short-term investments totaled \$624.6 million, compared to \$579.0 million as of June 30, 2025.

The Company had no borrowings as of either June 30, 2026 or June 30, 2025.

Inventories decreased 6 percent to \$874.8 million, compared to \$926.9 million as of June 30, 2025.

Cash Flow for the Six Months Ended June 30, 2026

Net cash provided by operating activities was \$37.5 million, compared to net cash used in operating activities of \$62.9 million for the comparable period in 2025.

Capital expenditures totaled \$25.8 million, compared to \$30.0 million for the comparable period in 2025.

Share Repurchases for the Six Months Ended June 30, 2026

In first quarter 2026, the Company repurchased 2,498,685 shares of common stock for an aggregate of \$150.0

million, or an average price per share of \$60.03. The Company did not repurchase shares during second quarter 2026.

At June 30, 2026, \$276.5 million remained available under our stock repurchase authorization, which does not obligate the Company to acquire any specific number of shares or to acquire shares over any specified period of time.

Quarterly Cash Dividend

The Board of Directors approved a regular quarterly cash dividend of \$0.30 per share, payable on September 3, 2026 to shareholders of record on August 20, 2026.

Full Year 2026 Financial Outlook

(Additional financial outlook details can be found in the CFO Commentary and Financial Review presentation.)

The Company's full year 2026 and third quarter 2026 Financial Outlooks are forward-looking in nature, and the following forward-looking statements reflect our expectations as of July 30, 2026 and are subject to significant risks and business uncertainties, including those factors described under "Forward-Looking Statements" below. These risks and uncertainties limit our ability to accurately forecast results. The Company's Financial Outlook assumes that the current U.S. tariff rates remain in place through the end of this year.

Net sales are expected to increase 1.0 to 3.0 percent (unchanged), resulting in net sales of \$3.43 to \$3.50 billion, compared to \$3.40 billion in 2025. Foreign currency translation is expected to benefit net sales by approximately 30 to 50 basis points (prior 50 to 100 basis points).

Gross margin is expected to expand 160 to 180 basis points resulting in gross margin of 52.1 to 52.3 percent of net sales (prior 50.3 to 50.5 percent), compared to 50.5 percent of net sales in 2025. Gross margin expectations include an approximate 180 basis points benefit from IEEPA tariff refunds recognized in second quarter 2026.

SG&A expenses, as a percent of net sales, are expected to be 43.6 to 44.2 percent (unchanged), compared to SG&A expense as a percent of net sales of 44.2 percent in 2025.

Operating margin is expected to be 8.5 to 9.3 percent of net sales (prior 6.7 to 7.5 percent), compared to operating margin of 6.1 percent of net sales in 2025.

Effective income tax rate is expected to be approximately 25.0 percent (prior 24.0 to 25.0 percent).

Diluted earnings per share is expected to be \$4.45 to \$4.90 (prior \$3.55 to \$4.00), compared to \$3.24 in 2025.

Operating cash flow is expected to be \$290 to \$310 million (prior \$300 to \$330 million).

Capital expenditures are planned to be in the range of \$65 to \$75 million (unchanged), roughly in-line with our run rate over the past several years.

Third Quarter 2026 Financial Outlook

- **Net sales** are expected to be \$929 to \$943 million, representing a decrease of 1.5 percent to flat from \$943 million for the comparable period in 2025. Net sales guidance includes the impact of a higher proportion of Fall 2026 shipments occurring in fourth quarter 2026 in comparison to the timing of Fall 2025 shipments last year.
- **Operating income** is expected to be 8.1 to 9.5 percent of net sales, compared to operating income of 7.1 percent of net sales in the comparable period in 2025. Operating margin includes SG&A expense deleverage driven by slight SG&A growth and gross margin contraction primarily resulting from the impact

of anticipated accommodations to our factory partners, partially offset by the expected cost of sales benefit from IEEPA tariff refunds included in inventory.

- **Diluted earnings per share** is expected to be \$1.15 to \$1.35, compared to \$0.95 for the comparable period in 2025. This range reflects an estimated effective tax rate of approximately 25% for the third quarter.

Conference Call

The Company will hold its second quarter 2026 conference call at 5:00 p.m. ET today. Dial (888) 506-0062 to participate. The call will also be webcast live on the Investor Relations section of the Company's website at <https://investor.columbia.com>.

Third Quarter 2026 Reporting Date

The Company plans to report third quarter 2026 financial results on Thursday, October 29, 2026 at approximately 4:05 p.m. ET.

Supplemental Financial Information

Since Columbia Sportswear Company is a global company, the comparability of its operating results reported in United States dollars is affected by foreign currency exchange rate fluctuations because the underlying currencies in which it transacts change in value over time compared to the United States dollar. To supplement financial information reported in accordance with GAAP, the Company discloses constant-currency net sales information, which is a non-GAAP financial measure, to provide a framework to assess how the business performed excluding the effects of changes in the exchange rates used to translate net sales generated in foreign currencies into United States dollars. The Company calculates constant-currency net sales by translating net sales in foreign currencies for the current period into United States dollars at the average exchange rates that were in effect during the comparable period of the prior year. Management believes that this non-GAAP financial measure reflects an additional and useful way of viewing an aspect of our operations that, when viewed in conjunction with our GAAP results, provides a more comprehensive understanding of our business and operations. In particular, investors may find the non-GAAP financial measure useful by reviewing our net sales results without the volatility in foreign currency exchange rates. This non-GAAP financial measure also facilitates management's internal comparisons to our historical net sales results and comparisons to competitors' net sales results.

The non-GAAP financial measures should be viewed in addition to, and not in lieu of or superior to, our financial measures calculated in accordance with GAAP. The Company provides a reconciliation of non-GAAP measures to the most directly comparable financial measure calculated in accordance with GAAP. See the "Reconciliation of GAAP to Non-GAAP Financial Measures" table included herein. The non-GAAP financial measures presented may not be comparable to similarly titled measures reported by other companies.

Forward-Looking Statements

This document contains forward-looking statements within the meaning of the federal securities laws, including statements regarding the Company's expectations, anticipations or beliefs about the Company's ability to realize growth opportunities, drive long-term market share gains and manage expenses, financial position, marketing strategies, timing and payment of dividends, the impact of foreign currency translation, the effect of, and any changes to, tariff rates and refunds, and the Company's expectations regarding its financial results for full year 2026 net sales, gross margin, SG&A expenses, operating margin, effective income tax rate, diluted earnings per share, operating cash flow, and capital expenditures, as well as third quarter 2026 net sales, operating margin, and diluted earnings per share. Forward-looking statements often use words such as "will," "anticipate," "estimate," "expect," "should," "may," "plan", "intend", and other words and terms of similar meaning or reference future dates. The Company's expectations, beliefs and projections are expressed in good faith and are believed to have a reasonable basis; however, each forward-looking statement involves a number of risks and uncertainties, including those set forth in this document, those described in the Company's Annual Report on Form 10-K and Quarterly Reports on Form 10-Q under the heading "Risk Factors," and those that have been or may be described in other reports filed by the Company, including reports on Form 8-K. Potential risks and uncertainties that may affect our future revenues, earnings and performance and could cause the actual results of operations or financial condition of the Company to differ materially from the anticipated results expressed or implied by forward-looking statements in this document include: loss of key customer accounts; our ability to execute our ACCELERATE Growth Strategy; our

ability to execute and realize cost savings related to our Profit Improvement Plan; our ability to effectively execute our business strategies, including initiatives to upgrade our business processes and information technology ("IT") systems and investments in our DTC businesses; our ability to maintain the strength and security of our IT systems; the effects of unseasonable weather, including global climate change; the seasonality of our business and timing of orders; trends affecting consumer spending, including changes in the level of consumer spending, and retail traffic patterns; unfavorable economic conditions generally; the financial health of our customers and retailer consolidation; higher than expected rates of order cancellations; changes affecting consumer demand and preferences and fashion trends; changes in international, federal or state tax, labor and other laws and regulations that affect our business, including changes in corporate tax rates, tariffs, international trade policy and geopolitical tensions, or increasing wage rates; our ability to attract and retain key personnel; risks inherent in doing business in foreign markets, including fluctuations in currency exchange rates, global credit market conditions, changes in global regulation and economic and political conditions and disease outbreaks; volatility in global production and transportation costs and capacity and timing; our ability to effectively manage our inventory and our wholesale customers' to manage their inventories; our dependence on third-party manufacturers and suppliers and our ability to source at competitive prices from them or at all and our ability to import product; the effectiveness of our sales and marketing efforts; business disruptions and acts of terrorism, cyber-attacks or military activities around the globe; intense competition in the industry; our ability to establish and protect our intellectual property; and our ability to develop innovative products. The Company cautions that forward-looking statements are inherently less reliable than historical information. The Company does not undertake any duty to update any of the forward-looking statements after the date of this document to conform them to actual results or to reflect changes in events, circumstances or its expectations. New factors emerge from time to time and it is not possible for the Company to predict or assess the effects of all such factors or the extent to which any factor, or combination of factors, may cause results to differ materially from those contained in any forward-looking statement.

About Columbia Sportswear Company.

Columbia Sportswear Company connects active people with their passions and is a global multi-brand leading innovator in outdoor, active and lifestyle products including apparel, footwear, accessories, and equipment. Founded in 1938 in Portland, Oregon, the Company's brands are sold in 122 countries. In addition to the Columbia® brand, Columbia Sportswear Company also owns the Mountain Hard Wear®, SOREL® and prAna® brands. To learn more, please visit the Company's websites at www.columbia.com, www.mountainhardwear.com, www.sorel.com, and www.pрана.com.

Investor Relations Contact:

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- Financial tables follow -

COLUMBIA SPORTSWEAR COMPANY
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)

(in thousands)	As of June 30,	
	2026	2025
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 532,305	\$ 427,804
Short-term investments	92,296	151,223
Accounts receivable, net	271,275	290,573
Inventories	874,767	926,929
Prepaid expenses and other current assets	95,149	97,500
Total current assets	1,865,792	1,894,029
Property, plant and equipment, net	266,595	283,221
Operating lease right-of-use assets	411,489	432,833
Intangible assets, net	71,221	79,221
Goodwill	5,694	26,694
Deferred income taxes	102,555	111,296
Other non-current assets	74,563	63,083
Total assets	\$ 2,797,909	\$ 2,890,377
LIABILITIES AND EQUITY		
Current liabilities:		
Accounts payable	\$ 473,208	\$ 478,948
Accrued liabilities	188,888	201,670
Operating lease liabilities	84,029	78,463
Income taxes payable	2,414	2,201
Total current liabilities	748,539	761,282
Non-current operating lease liabilities	377,215	402,726
Income taxes payable	16,234	14,050
Deferred income taxes	2,123	340
Other long-term liabilities	52,196	58,107
Total liabilities	1,196,307	1,236,505
Total shareholders' equity	1,601,602	1,653,872
Total liabilities and shareholders' equity	\$ 2,797,909	\$ 2,890,377

COLUMBIA SPORTSWEAR COMPANY
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2026	2025	2026	2025
<i>(In thousands, except per share amounts)</i>				
Net sales	\$ 614,362	\$ 605,246	\$ 1,393,375	\$ 1,383,698
Cost of sales	255,930	308,138	639,981	690,533
Gross profit	358,432	297,108	753,394	693,165
Gross margin	58.3 %	49.1 %	54.1 %	50.1 %
Selling, general and administrative expenses	332,191	325,628	689,328	680,099
Net licensing income	4,643	4,929	8,811	9,851
Operating income (loss)	30,884	(23,591)	72,877	22,917
Interest income, net	6,216	4,838	11,099	11,655
Other non-operating income (expense), net	(815)	2,164	(418)	3,715
Income (loss) before income tax	36,285	(16,589)	83,558	38,287
Income tax expense (benefit)	9,732	(6,393)	22,697	6,235
Net income (loss)	\$ 26,553	\$ (10,196)	\$ 60,861	\$ 32,052
Earnings (loss) per share:				
Basic	\$ 0.52	\$ (0.19)	\$ 1.17	\$ 0.58
Diluted	\$ 0.52	\$ (0.19)	\$ 1.17	\$ 0.58
Weighted average shares outstanding:				
Basic	51,170	54,777	51,894	55,253
Diluted	51,264	54,777	51,980	55,395

COLUMBIA SPORTSWEAR COMPANY
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)

(in thousands)	Six Months Ended June 30,	
	2026	2025
Cash flows from operating activities:		
Net income	\$ 60,861	\$ 32,052
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation and amortization expense	27,505	27,931
Non-cash lease expense	45,384	41,274
Provision for uncollectible accounts receivable	860	1,786
Deferred income taxes	4,255	(340)
Share-based compensation	13,514	11,799
Other, net	2,730	(2,200)
Changes in operating assets and liabilities:		
Accounts receivable	128,016	136,579
Inventories	(191,602)	(218,102)
Prepaid expenses and other current assets	(885)	(27,561)
Other assets	(4,126)	2,546
Accounts payable	92,146	88,004
Accrued liabilities	(86,956)	(89,215)
Income taxes payable	(5,024)	(28,489)
Operating lease assets and liabilities	(48,049)	(42,432)
Other liabilities	(1,172)	3,482
Net cash provided by (used in) operating activities	37,457	(62,886)
Cash flows from investing activities:		
Purchases of short-term investments	(84,142)	(261,449)
Sales and maturities of short-term investments	347,230	402,067
Capital expenditures	(25,813)	(30,036)
Net cash provided by investing activities	237,275	110,582
Cash flows from financing activities:		
Payment of line of credit issuance fees	(843)	—
Proceeds from issuance of common stock related to share-based compensation	2,523	5,111
Tax payments related to share-based compensation	(4,414)	(5,656)
Repurchase of common stock	(150,000)	(131,687)
Cash dividends paid	(30,966)	(33,030)
Net cash used in financing activities	(183,700)	(165,262)
Net effect of exchange rate changes on cash	(755)	13,501
Net increase (decrease) in cash and cash equivalents	90,277	(104,065)
Cash and cash equivalents, beginning of period	442,028	531,869
Cash and cash equivalents, end of period	\$ 532,305	\$ 427,804
Supplemental disclosures of cash flow information:		
Cash paid during the period for income taxes	\$ 39,521	\$ 72,590
Supplemental disclosures of non-cash investing and financing activities:		
Property, plant and equipment acquired through increase in liabilities	\$ 6,012	\$ 8,225

COLUMBIA SPORTSWEAR COMPANY
Reconciliation of GAAP to Non-GAAP Financial Measures
Net Sales Growth - Constant-currency Basis
(Unaudited)

	Three Months Ended June 30,					
	Reported Net Sales	Adjust for Foreign Currency	Constant- currency Net Sales	Reported Net Sales	Reported Net Sales	Constant- currency Net Sales
(In thousands, except percentage changes)	2026	Translation	2026 ⁽¹⁾	2025	% Change	% Change ⁽¹⁾
Geographical net sales:						
United States	\$ 320,086	\$ —	\$ 320,086	\$ 335,117	(4)%	(4)%
Latin America and Asia Pacific	125,933	1,529	127,462	112,333	12%	13%
Europe, Middle East and Africa	143,115	(2,077)	141,038	130,562	10%	8%
Canada	25,228	(319)	24,909	27,234	(7)%	(9)%
Total	<u>\$ 614,362</u>	<u>\$ (867)</u>	<u>\$ 613,495</u>	<u>\$ 605,246</u>	2%	1%
Brand net sales:						
Columbia	\$ 556,226	\$ (921)	\$ 555,305	\$ 548,345	1%	1%
SOREL	16,282	(38)	16,244	18,826	(14)%	(14)%
prAna	23,325	(2)	23,323	20,537	14%	14%
Mountain Hardwear	18,529	94	18,623	17,538	6%	6%
Total	<u>\$ 614,362</u>	<u>\$ (867)</u>	<u>\$ 613,495</u>	<u>\$ 605,246</u>	2%	1%
Product category net sales:						
Apparel, accessories and equipment	\$ 497,368	\$ (370)	\$ 496,998	\$ 494,302	1%	1%
Footwear	116,994	(497)	116,497	110,944	5%	5%
Total	<u>\$ 614,362</u>	<u>\$ (867)</u>	<u>\$ 613,495</u>	<u>\$ 605,246</u>	2%	1%
Channel net sales:						
Wholesale	\$ 318,353	\$ (798)	\$ 317,555	\$ 317,218	—%	—%
DTC	296,009	(69)	295,940	288,028	3%	3%
Total	<u>\$ 614,362</u>	<u>\$ (867)</u>	<u>\$ 613,495</u>	<u>\$ 605,246</u>	2%	1%

⁽¹⁾ Constant-currency net sales is a non-GAAP financial measure. See "Supplemental Financial Information" above for further information.

COLUMBIA SPORTSWEAR COMPANY
Reconciliation of GAAP to Non-GAAP Financial Measures
Net Sales Growth - Constant-currency Basis
(Unaudited)

	Six Months Ended June 30,					
	Reported Net Sales	Adjust for Foreign Currency	Constant- currency Net Sales	Reported Net Sales	Reported Net Sales	Constant- currency Net Sales
(In thousands, except percentage changes)	2026	Translation	2026 ⁽¹⁾	2025	% Change	% Change ⁽¹⁾
Geographical net sales:						
United States	\$ 742,540	\$ —	\$ 742,540	\$ 806,298	(8)%	(8)%
Latin America and Asia Pacific	286,176	(1,719)	284,457	264,543	8%	8%
Europe, Middle East and Africa	288,464	(17,786)	270,678	238,042	21%	14%
Canada	76,195	(3,092)	73,103	74,815	2%	(2)%
Total	<u>\$ 1,393,375</u>	<u>\$ (22,597)</u>	<u>\$ 1,370,778</u>	<u>\$ 1,383,698</u>	1%	(1)%
Brand net sales:						
Columbia	\$ 1,246,375	\$ (21,703)	\$ 1,224,672	\$ 1,231,466	1%	(1)%
SOREL	53,445	(855)	52,590	61,031	(12)%	(14)%
prAna	49,986	(8)	49,978	48,651	3%	3%
Mountain Hardwear	43,569	(31)	43,538	42,550	2%	2%
Total	<u>\$ 1,393,375</u>	<u>\$ (22,597)</u>	<u>\$ 1,370,778</u>	<u>\$ 1,383,698</u>	1%	(1)%
Product category net sales:						
Apparel, accessories and equipment	\$ 1,120,461	\$ (16,202)	\$ 1,104,259	\$ 1,123,122	—%	(2)%
Footwear	272,914	(6,395)	266,519	260,576	5%	2%
Total	<u>\$ 1,393,375</u>	<u>\$ (22,597)</u>	<u>\$ 1,370,778</u>	<u>\$ 1,383,698</u>	1%	(1)%
Channel net sales:						
Wholesale	\$ 719,425	\$ (14,253)	\$ 705,172	\$ 716,987	—%	(2)%
DTC	673,950	(8,344)	665,606	666,711	1%	—%
Total	<u>\$ 1,393,375</u>	<u>\$ (22,597)</u>	<u>\$ 1,370,778</u>	<u>\$ 1,383,698</u>	1%	(1)%

⁽¹⁾ Constant-currency net sales is a non-GAAP financial measure. See "Supplemental Financial Information" above for further information.



CFO COMMENTARY AND FINANCIAL REVIEW

SECOND QUARTER 2026

July 30, 2026

FORWARD-LOOKING STATEMENTS

This presentation does not constitute an offer or invitation for the sale or purchase of securities and has been prepared solely for informational purposes.

This presentation contains forward-looking statements within the meaning of the federal securities laws regarding Columbia Sportswear Company's business opportunities and anticipated results of operations. Forward-looking statements generally relate to future events or our future financial or operating performance. In some cases, you can identify forward-looking statements because they contain words such as "may," "might," "will," "would," "should," "expect," "plan," "anticipate," "could," "intend," "target," "project," "contemplate," "believe," "estimate," "predict," "likely," "potential" or "continue" or the negative of these words or other similar terms or expressions that concern our expectations, strategy, plans or intentions. Unless the context indicates otherwise, the terms "we," "us," "our," "the Company," and "Columbia" refer to Columbia Sportswear Company, together with its wholly owned subsidiaries and entities in which it maintains a controlling financial interest.

The Company's expectations, beliefs and projections are expressed in good faith and are believed to have a reasonable basis; however, each forward-looking statement involves a number of risks and uncertainties, including those set forth in this document, those described in the Company's Annual Report on Form 10-K and Quarterly Reports on Form 10-Q under the heading "Risk Factors," and those that have been or may be described in other reports filed by the Company, including reports on Form 8-K. Potential risks and uncertainties that may affect our future revenues, costs, earnings and performance and could cause the actual results of operations or financial condition of the Company to differ materially from the anticipated results expressed or implied by forward-looking statements in this document include: loss of key customer accounts; our ability to execute the ACCELERATE Growth Strategy; our ability to execute and realize costs savings related to our Profit Improvement Plan; our ability to effectively execute our business strategies, including initiatives to upgrade our business processes and information technology ("IT") systems and investments in our DTC businesses; our ability to maintain the strength and security of our IT systems; the effects of unseasonable weather, including global climate change; the seasonality of our business and timing of orders; trends affecting consumer spending, including changes in the level of consumer spending, and retail traffic patterns; unfavorable economic conditions generally; the financial health of our customers and retailer consolidation; higher than expected rates of order cancellations; changes affecting consumer demand and preferences and fashion trends; changes in international, federal or state tax, labor and other laws and regulations that affect our business, including changes in corporate tax rates, tariffs, international trade policy and geopolitical tensions, or increasing wage rates; our ability to attract and retain key personnel; risks inherent in doing business in foreign markets, including fluctuations in currency exchange rates, global credit market conditions, changes in global regulation and economic and political conditions and disease outbreaks; volatility in global production and transportation costs and capacity and timing; our ability to effectively manage our inventory and our wholesale customers' to manage their inventories; our dependence on third-party manufacturers and suppliers and our ability to source at competitive prices from them or at all and our ability to import product; the effectiveness of our sales and marketing efforts; business disruptions and acts of terrorism, cyber-attacks or military activities around the globe; intense competition in the industry; our ability to establish and protect our intellectual property; and our ability to develop innovative products. The Company cautions that forward-looking statements are inherently less reliable than historical information.

New risks and uncertainties emerge from time to time and it is not possible for the Company to predict all risks and uncertainties that could have an impact on the forward-looking statements contained in this presentation. Nothing in this presentation should be regarded as a representation by any person that the forward-looking statements set forth herein will be achieved or that any of the contemplated results of such forward-looking statements will be achieved. You should not place undue reliance on forward-looking statements, which speak only as of the date they are made. We do not undertake any duty to update any of the forward-looking statements after the date of this document to conform the forward-looking statements to actual results or to changes in our expectations.

REFERENCES TO NON-GAAP FINANCIAL INFORMATION

Since Columbia Sportswear Company is a global company, the comparability of its operating results reported in U.S. dollars is affected by foreign currency exchange rate fluctuations because the underlying currencies in which it transacts change in value over time compared to the U.S. dollar. To supplement financial information reported in accordance with GAAP, the Company discloses constant-currency net sales information, which is a non-GAAP financial measure, to provide a framework to assess how the business performed excluding the effects of changes in the exchange rates used to translate net sales generated in foreign currencies into U.S. dollars. The Company calculates constant-currency net sales by translating net sales in foreign currencies for the current period into U.S. dollars at the average exchange rates that were in effect during the comparable period of the prior year. Management believes that this non-GAAP financial measure reflects an additional and useful way of viewing an aspect of our operations that, when viewed in conjunction with our GAAP results, provides a more comprehensive understanding of our business and operations.

Free cash flow is a non-GAAP financial measure. Free cash flow is calculated by reducing net cash flow from operating activities by capital expenditures. Management believes free cash flow provides investors with an important perspective on the cash available for shareholders and acquisitions after making the capital investments required to support ongoing business operations and long-term value creation. Free cash flow does not represent the residual cash flow available for discretionary expenditures as it excludes certain mandatory expenditures. Management uses free cash flow as a measure to assess both business performance and overall liquidity.

Non-GAAP financial measures, including constant-currency net sales and free cash flow, should be viewed in addition to, and not in lieu of or superior to, our financial measures calculated in accordance with GAAP. The Company provides a reconciliation of non-GAAP measures to the most directly comparable financial measure calculated in accordance with GAAP in the back of this presentation in the "Appendix". The non-GAAP financial measures and constant-currency information presented may not be comparable to similarly titled measures reported by other companies.

GLOSSARY OF PRESENTATION TERMINOLOGY

DTC	direct-to-consumer	"+" or "up"	increased	"\$##M"	in millions of U.S. dollars
DTC.com	DTC e-commerce	"-" or "down"	decreased	"\$##B"	in billions of U.S. dollars
DTC B&M	DTC brick & mortar	LSD%	low-single-digit percent	c.c.	constant-currency
y/y	year-over-year	MSD%	mid-single-digit percent	M&A	mergers & acquisitions
U.S.	United States	HSD%	high-single-digit percent	FX	foreign currency exchange
LAAP	Latin America and Asia Pacific	LDD%	low-double-digit percent	~	approximately
EMEA	Europe, Middle East and Africa	low 20%	low-twenties percent	H#	First half, second half
SG&A	selling, general & administrative	mid 30%	mid-thirties percent	Q#	Quarter 1, 2, 3, 4
EPS	earnings per share	high 40%	high-forties percent	YTD	Year-to-date
bps	basis points				



WE CONNECT ACTIVE PEOPLE WITH THEIR PASSIONS

ACCELERATE PROFITABLE GROWTH

**CREATE
ICONIC PRODUCTS**

Differentiated, Functional, Innovative

**DRIVE
BRAND ENGAGEMENT**

Increased, Focused Demand Creation
Investments

**ENHANCE
CONSUMER EXPERIENCES**

Invest in Capabilities to Delight
and Retain Consumers

**AMPLIFY
MARKETPLACE EXCELLENCE**

Digitally-Led, Omni-Channel, Global

EMPOWER TALENT THAT IS DRIVEN BY OUR CORE VALUES

Through a Diverse and Inclusive Workforce



CAPITAL ALLOCATION PRIORITIES

OUR GOAL IS TO MAINTAIN OUR STRONG BALANCE SHEET AND DISCIPLINED APPROACH TO CAPITAL ALLOCATION.

DEPENDENT UPON OUR FINANCIAL POSITION, MARKET CONDITIONS AND OUR STRATEGIC PRIORITIES, OUR CAPITAL ALLOCATION APPROACH INCLUDES:

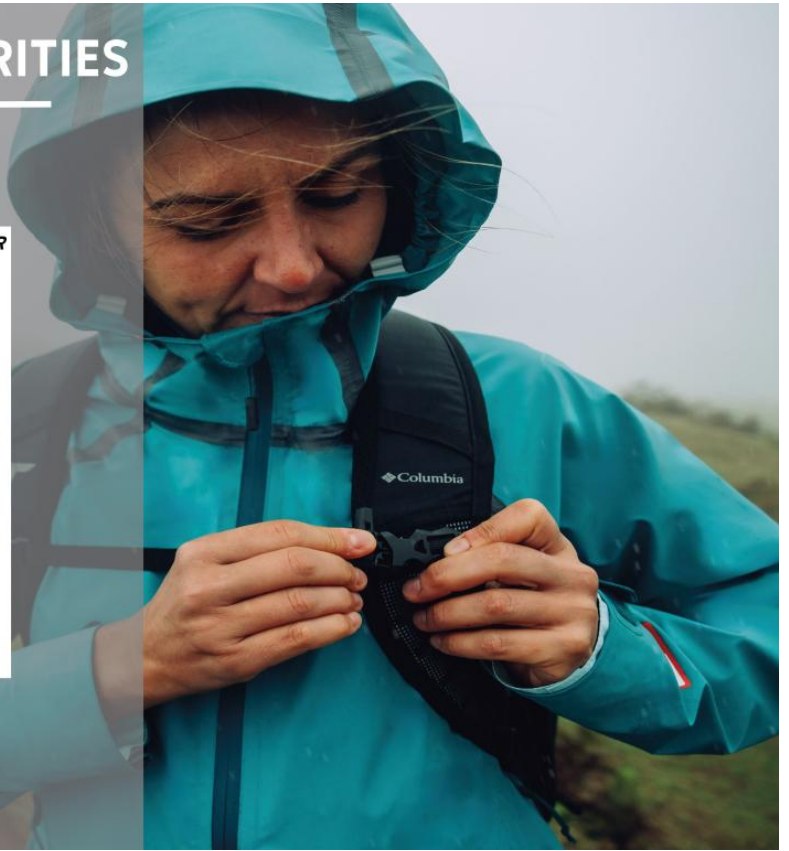
INVEST IN ORGANIC GROWTH OPPORTUNITIES

TO DRIVE LONG-TERM PROFITABLE GROWTH

RETURN AT LEAST 40% OF FREE CASH FLOW TO SHAREHOLDERS

THROUGH DIVIDENDS AND SHARE REPURCHASES

OPPORTUNISTIC M&A



Q2'26 FINANCIAL OVERVIEW

Q2'26 FINANCIAL RESULTS COMPARED TO Q2'25

\$614M

+2%

Net Sales

58.3%

+920 bps

Gross Margin

5.0%

+890 bps

Operating Margin

\$0.52

+\$0.71

Diluted EPS

Q2'26 Highlights:

- Net sales reflected growth in most of our international markets, partially offset by continued softness in the U.S.
- Compared to guidance, net sales upside was driven by better-than-expected wholesale net sales from our U.S., Europe-direct, and International Distributor businesses, partially offset by a decline in U.S. DTC B&M.
- In second quarter 2026, the Company received a refund of approximately \$78 million of the International Emergency Economic Powers Act ("IEEPA") tariffs previously paid, including interest. Of this amount, \$62 million was recognized in earnings, including a benefit of \$60.0 million recognized in cost of sales and \$2 million recognized as interest income, and \$15 million was recognized as a reduction to inventory, which will benefit cost of sales as the associated inventory is sold in future periods.
- Operating margin expansion primarily reflected gross margin expansion, driven by an approximate 980 basis point benefit from the recovery of IEEPA tariffs.
- Exited the quarter with \$624.6M of cash, cash equivalents and short-term investments, and no borrowings.
- Inventory was down 6 percent y/y.

Q2'26 ACTUAL VS LAST YEAR

(dollars in millions, except per share amounts)

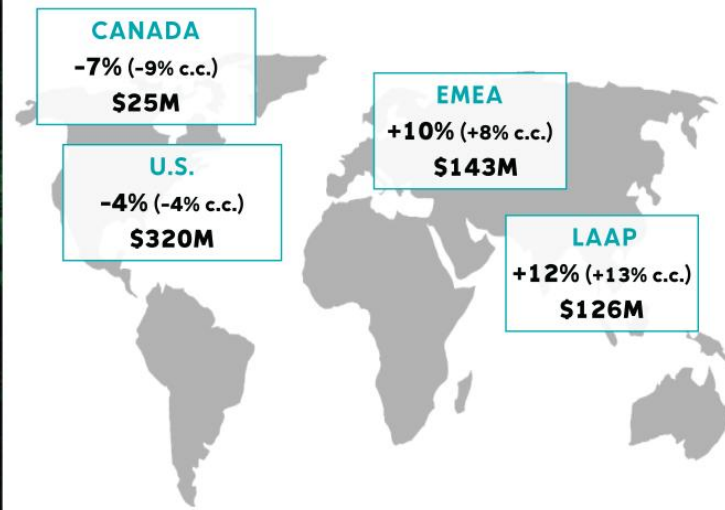
	Q2'26	Q2'25	Change
Net sales	\$614.4	\$605.2	+2%
Gross margin	58.3%	49.1%	+920 bps
SG&A percent of net sales	54.1%	53.8%	+30 bps
Operating income (loss)	\$30.9	(\$23.6)	+\$54.5
Operating margin	5.0%	-3.9%	+890 bps
Net income (loss)	\$26.6	(\$10.2)	+\$36.8
Diluted EPS	\$0.52	(\$0.19)	+\$0.71

Commentary on Q2'26 financial results vs last year.

- Net sales reflected growth in most of our international markets, partially offset by lower U.S. net sales, primarily reflecting lower Spring '26 wholesale orders and, to a lesser extent, declines in our DTC B&M business.
- Gross margin expansion reflected an approximate 980 basis point benefit from the recovery of IEEPA tariffs, partially offset by unfavorable channel profitability resulting from increased promotional activity within DTC B&M.
- SG&A was up 2% y/y, primarily driven by higher DTC expenses, including store impairment charges and the impact of new stores, partially offset by lower enterprise technology expenses resulting from prior-year actions taken as part of our Profit Improvement Program.

Q2'26 REGIONAL NET SALES PERFORMANCE

Q2'26 NET SALES VS. Q2'25



Commentary below is based on constant currency-performance.

U.S.

- **Wholesale:** down HSD%, primarily reflecting the impact of lower Spring '26 orders
- **DTC:** down slightly (DTC B&M down LSD%, DTC.com up LSD%), including the impact of store closures and softer traffic, partially offset by slight growth in DTC e-commerce
- The Company had 169 stores (147 outlets, 22 branded) exiting Q2'26 vs. 171 stores (152 outlets, 19 branded) exiting Q2'25

LAAP

- **Japan:** up LSD% (up LDD% c.c.), reflecting a shift in timing of wholesale shipments into Q2'26 and healthy demand for summer season footwear in DTC
- **China:** up LDD% (up MSD% c.c.), reflecting healthy DTC growth, driven by strong DTC.com performance, partially offset by softness in DTC B&M amid a weakening macroeconomic environment
- **Korea:** up MSD% (up LDD% c.c.), led by wholesale sales, reflecting value-driven demand amid a weakening macroeconomic environment
- **LAAP distributor:** up mid 20%, reflecting healthy orderbook growth and a shift in timing of shipments into Q2'26

EMEA

- **Europe-direct:** up mid teens (up LDD% c.c.), reflecting growth in wholesale and resilient DTC B&M outlet performance despite traffic challenges
- **EMEA distributor:** up MSD%, reflecting healthy orderbook growth which more than offset a shift in timing of shipments out of Q2'26

Canada

- **down HSD%** (down HSD% c.c.), driven by unfavorable shifts in timing of wholesale shipments and, to a lesser extent, lower Spring '26 orders, partially offset by growth in DTC

Q2'26 NET SALES OVERVIEW

Q2'26 NET SALES VS. Q2'25

CATEGORY PERFORMANCE

APPAREL, ACCESSORIES & EQUIPMENT:

↑ **+1%** (+1% c.c.)
\$497M

FOOTWEAR:

↑ **+5%** (+5% c.c.)
\$117M

- Columbia brand footwear growth was partially offset by a decline in SOREL

BRAND PERFORMANCE

 **Columbia**

↑ **+1%** (+1% c.c.)
\$556M



↓ **-14%** (-14% c.c.)
\$16M

prAna

↑ **+14%** (+14% c.c.)
\$23M



↑ **+6%** (+6% c.c.)
\$19M

- Columbia reflected growth in most of our international markets, partially offset by a decline in the U.S.
- prAna growth reflected prior year unfavorable timing of wholesale shipments and, to a lesser extent, growth in DTC e-commerce aided by the execution of marketplace strategies
- SOREL decline primarily reflected a shift in timing of wholesale shipments out of Q2'26

CHANNEL PERFORMANCE

WHOLESALE:

0% (0% c.c.)
\$318M

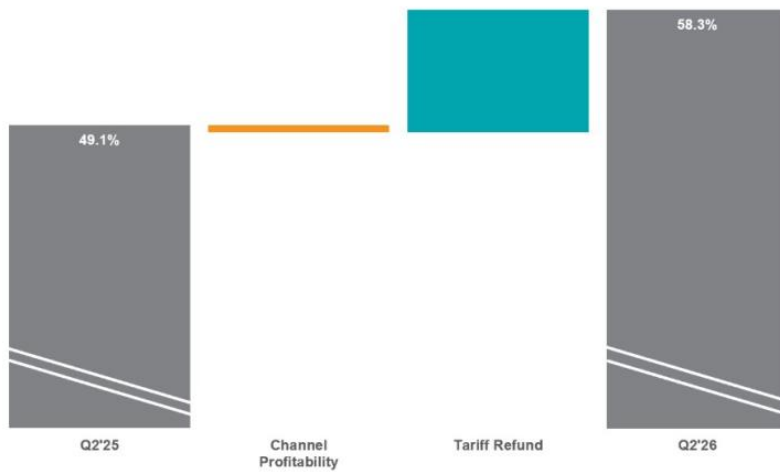
DTC:

↑ **+3%** (+3% c.c.)
\$296M

- Wholesale reflected growth in most of our international markets, offset by lower U.S. Spring '26 orders
- DTC B&M 0%, DTC.com +9%

Q2'26 GROSS MARGIN BRIDGE

Q2'26 GROSS MARGIN EXPANDED 920 BPS Y/Y TO 58.3%



TAILWINDS

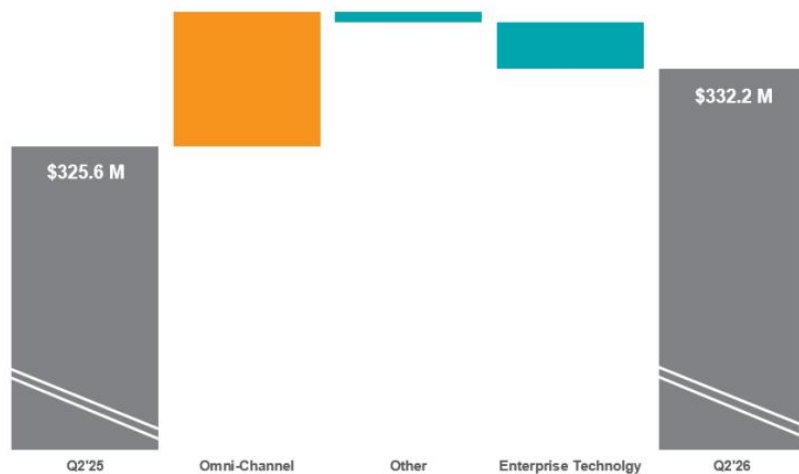
- **Tariff Refund:** reflecting an approximate 980 basis point benefit from the recovery of IEEPA tariffs

HEADWINDS

- **Channel Profitability:** reflecting increased promotional activity within DTC B&M

Q2'26 SG&A BRIDGE VS LAST YEAR

Q2'26 SG&A INCREASED \$6.6 MILLION, OR 2%
Q2'26 SG&A WAS 54.1% OF NET SALES COMPARED TO 53.8% IN Q2'25



PRIMARY SG&A EXPENSE INCREASES

- **Omni-Channel:** reflecting higher DTC B&M expenses related to store impairment charges as well as the impact of new stores globally

PRIMARY SG&A EXPENSE DECREASES

- **Enterprise Technology:** reflecting lower personnel expenses resulting from prior-year actions taken as part of our Profit Improvement Program

BALANCE SHEET OVERVIEW

BALANCE SHEET AS OF JUNE 30, 2026

CASH, CASH EQUIVALENTS, AND SHORT-TERM INVESTMENTS

\$625M

Cash, cash equivalents and short-term investments totaled \$624.6M, compared to \$579.0M as of June 30, 2025.

INVENTORY

Inventories -6% y/y to \$874.8M.

-6%

Older season inventories represent a manageable portion of our total inventory.



CAPITAL OVERVIEW

YTD NET CASH FLOW PROVIDED BY (USED IN) OPERATIONS

\$37M

Net cash flow provided by operating activities was \$37.5M, compared to net cash flow used in operating activities of \$62.9M for the same period in 2025.

YTD CAPITAL EXPENDITURES

\$26M

Capital expenditures totaled \$25.8M, compared to \$30.0M for the same period in 2025.

YTD SHARE REPURCHASES

\$150M

In first quarter 2026, the Company repurchased 2,498,685 shares of common stock for an aggregate of \$150.0M (based on trade date), for an average price per share of \$60.03. The Company did not repurchase shares during second quarter 2026.

DECLARED DIVIDENDS

\$0.30

Quarterly dividend (\$0.30 per share) – payable on September 3, 2026 to shareholders of record on August 20, 2026.



2026 FINANCIAL OUTLOOKS

The Company's 2026 Financial Outlooks are forward-looking in nature, and the following forward-looking statements reflect our expectations as of July 30, 2026 and are subject to significant risks and business uncertainties, including those factors described under "Forward-Looking Statements" elsewhere in this presentation. These risks and uncertainties limit our ability to accurately forecast results.

Key Macroeconomic and Geopolitical Assumptions Underlying our 2026 Financial Outlooks:

U.S. Tariffs

- The Company's financial outlook assumes current U.S. tariff rates continue through the end of 2026.
- The Company's financial outlook includes the impact of U.S. IEEPA tariff refunds recorded in the second quarter. In the second quarter, we recognized \$60 million in operating profit, primarily as a reduction to Cost of Sales, and \$2 million of interest income related to tariff refunds, increasing our projected full year EPS by approximately \$0.93. We recorded an additional \$15 million as a reduction to inventory which will benefit cost of sales as the associated inventory is sold in future periods. We expect this tailwind to second half Gross Margin to be largely offset by anticipated accommodations to our factory partners that have navigated this period of uncertainty with us.

Macroeconomic Headwinds and Supply Chain Disruptions

- The Company's second half financial outlook has incrementally moderated based on inflationary pressures impacting consumer demand in addition to supply chain disruptions leading to later receipt of Fall '26 inventory and potentially limiting our ability to fulfill wholesale orders and DTC demand.

	2026 Financial Outlook	Outlook Compared to 2025
Net sales	\$3.43B to \$3.50B (Unchanged)	+1.0% to +3.0%
Gross margin	52.1% to 52.3% (Prior: 50.3% to 50.5%)	+160 bps to +180 bps (Prior: -20 bps to Flat)
SG&A percent of net sales	43.6% to 44.2% (Unchanged)	-60 bps to Flat
Operating margin	8.5% to 9.3% (Prior: 6.7% to 7.5%)	+240 bps to +320 bps (Prior: +60 bps to +140 bps)
Effective income tax rate	~25.0% (Prior: 24.0% to 25.0%)	22.8%
Diluted EPS	\$4.45 to \$4.90 (Prior: \$3.55 to \$4.00)	+37% to +51% (Prior: +10% to +24%)

2026 FINANCIAL OUTLOOK ASSUMPTIONS

Net sales	<u>Anticipated net sales growth primarily reflects:</u> • Growth from all brands • International growth led by Europe Direct, China and International Distributors, partially offset by a modest decline in the U.S. • Growth in DTC and wholesale – DTC growing faster than wholesale • Footwear growth faster than apparel • Foreign currency is expected to have a 30 to 50 bps (prior: 50 to 100 bps) favorable impact on full year reported net sales
Gross margin	<u>Anticipated gross margin expansion primarily reflects:</u> • An approximately 180 basis points benefit from IEEPA tariff refunds recognized in the second quarter • Targeted U.S. price increases for Spring '26 and Fall '26 products • Slightly higher DTC promotional activity • Slight favorability in channel and regional sales mix shift
SG&A expenses	<u>Anticipated SG&A expense growth includes:</u> • Higher omni-channel spend, including increased DTC expenses from new stores and variable expenses from planned DTC sales growth; and • Higher incentive compensation expenses compared to reduced levels in 2025; partially offset by • Lower personnel expenses and professional fees in targeted business areas resulting from Profit Improvement Program actions taken in the prior year
Share count and foreign currency	Demand creation as a percent of net sales is anticipated to be ~6.5% of net sales, compared to 6.5% of net sales in 2025. • The diluted EPS range is based on estimated weighted average diluted shares outstanding of ~51.4M (prior: ~51.6M). • Foreign currency translation and transactional effects are expected to have an approximate \$0.10 favorable impact on diluted EPS (unchanged).
Cash flow	• Operating cash flow is anticipated to be \$290M to \$310M (prior: \$300M to \$330M), reflecting IEEPA tariff refunds more than offset by earlier production of Spring '27 inventory. • Capital expenditures are planned to be between \$65M to \$75M (unchanged).
Q3'26 outlook	• Net sales of \$929M to \$943M, representing a range of ~1.5% to Flat compared to Q3'25 – Decline in wholesale due to timing shifts of Fall '26 shipments from Q3 to Q4, partly offset by increased net sales in DTC.com and DTC B&M – Healthy international growth led by China and Europe Direct • Operating margin of 8.1% to 9.5% of net sales, compared to 7.1% for Q3'25, which included impairment charges of \$29M • Operating margin includes SG&A expense deleverage driven by slight SG&A growth and gross margin contraction primarily resulting from the impact of anticipated accommodations to our factory partners, partially offset by the expected cost of sales benefit from IEEPA tariff refunds included in inventory • Effective tax rate of approximately 25% • Earnings per share is expected to be \$1.15 to \$1.35, compared to \$0.95 for Q3'25

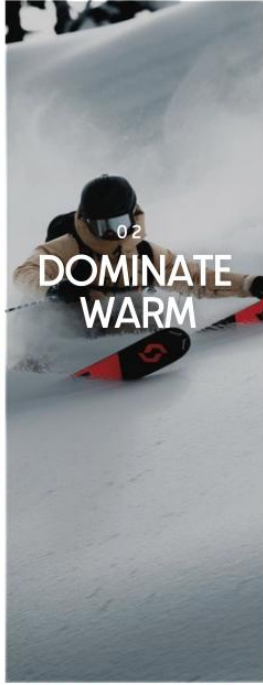
ACCELERATE GROWTH STRATEGY

ACCELERATE is a growth strategy intended to elevate the Columbia brand to attract younger and more active consumers. It is a multi-year effort centered around several consumer-centric shifts to our brand, product and marketplace strategies, as well as enhanced ways of working. Last year, the Columbia brand launched its new brand platform "Engineered for Whatever" through a global brand campaign, released certain new products designed with a younger, more active consumer in mind, and re-launched the U.S. Columbia.com website, with enhanced features and photography. The foundational shifts of the ACCELERATE Growth Strategy are starting to show tangible signs of traction with our target consumers.

Fuel Our Growth		Strengthen our Core
Deliver growth with new consumers <i>Bring new younger, active consumers into the brand</i>	CONSUMER	Steward core consumer segments <i>Continue to serve existing consumers with accessible outdoor essentials</i>
BRAND Elevate consumers' perception of the Columbia brand <i>Refreshed creative strategy that brings Columbia's unique brand personality to life</i>		
Emphasize innovation and style <i>Streamline assortment with fewer, more powerful collections with clear purpose</i>	PRODUCT	Deliver durable high-value products
Create elevated omni-channel brand experiences <i>Activate brand and product strategies by elevating the position of the Columbia brand in the U.S. marketplace</i>	MARKETPLACE	Maintain outlet and value-oriented wholesale distribution
MARKETING Deliver integrated full-funnel marketing <i>Higher and more efficient demand creation spending, with more creative and immersive ways to experience the brand</i>		

COLUMBIA BRAND STRATEGIC PILLARS

As the ACCELERATE Growth Strategy evolves, the Columbia brand is sharpening its focus on 5 strategic pillars. These pillars are nested in the original shifts of the ACCELERATE Growth Strategy, leveraging our authenticity and heritage in outdoor performance and lifestyle.





Q2'26 CONSTANT-CURRENCY RECONCILIATION

COLUMBIA SPORTSWEAR COMPANY Reconciliation of GAAP to Non-GAAP Financial Measures Net Sales Growth - Constant-currency Basis (Unaudited)

	Three Months Ended June 30,					
	Reported Net Sales	Adjust for Foreign Currency Translation	Constant- currency Net Sales 2026 ⁽¹⁾	Reported Net Sales 2025	Reported Net Sales % Change	Constant- currency Net Sales % Change ⁽¹⁾
(In thousands, except percentage changes)						
Geographical net sales:						
United States	\$ 320,086	\$ —	\$ 320,086	\$ 335,117	(4)%	(4)%
Latin America and Asia Pacific	125,933	1,529	127,462	112,333	12%	13%
Europe, Middle East and Africa	143,115	(2,077)	141,038	130,562	10%	8%
Canada	25,228	(319)	24,909	27,234	(7)%	(9)%
Total	\$ 614,362	\$ (867)	\$ 613,495	\$ 605,246	2%	1%
Brand net sales:						
Columbia	\$ 556,226	\$ (921)	\$ 555,305	\$ 548,345	1%	1%
SOREL	16,282	(38)	16,244	18,826	(14)%	(14)%
prAna	23,325	(2)	23,323	20,537	14%	14%
Mountain Hardwear	18,529	94	18,623	17,538	6%	6%
Total	\$ 614,362	\$ (867)	\$ 613,495	\$ 605,246	2%	1%
Product category net sales:						
Apparel, accessories and equipment	\$ 497,368	\$ (370)	\$ 496,998	\$ 494,302	1%	1%
Footwear	116,994	(497)	116,497	110,944	5%	5%
Total	\$ 614,362	\$ (867)	\$ 613,495	\$ 605,246	2%	1%
Channel net sales:						
Wholesale	\$ 318,353	\$ (798)	\$ 317,555	\$ 317,218	—%	—%
DTC	296,009	(69)	295,940	288,028	3%	3%
Total	\$ 614,362	\$ (867)	\$ 613,495	\$ 605,246	2%	1%

⁽¹⁾ Constant-currency net sales is a non-GAAP financial measure. See "Supplemental Financial Information" above for further information.

SIX MONTHS FREE CASH FLOW RECONCILIATION

COLUMBIA SPORTSWEAR COMPANY
Reconciliation of GAAP to Non-GAAP Financial Measures
Net cash flow from operating activities to free cash flow
(Unaudited)

(In thousands)	Six Months Ended June 30,	
	2026	2025
Net cash flow from operating activities	\$ 37,457	\$ (62,886)
Capital expenditures	(25,813)	(30,036)
Free cash flow	\$ 11,644	\$ (92,922)



